

Leadership: Theory and Practice

By Peter G. Northouse

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The **Third Edition** of this bestselling text reviews and analyzes the foremost leadership theories, giving special attention to how each theoretical approach can be applied in real-world organizations. For anyone seeking to explore how an understanding of leadership theory can inform and direct the way leadership is practiced, **Leadership: Theory and Practice** is an indispensable tool. Adopted as a textbook at over 250 colleges and universities, this bestselling volume is equally useful for private-sector leadership development training programs.

New to this Edition:

- * A chapter titled "Skills Approach", which focuses on the essential competencies leaders need to achieve effective performance
- * New research sources, innovative models, new case studies, new figures and tables, additional research-based applications, and expanded discussions of current issues in leadership research
- * New and expanded discussions of transformational leadership, team leadership, the psychodynamic approach, women and leadership and leadership ethics

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Leadership: Theory and Practice By Peter G. Northouse Bibliography

- Sales Rank: #1117580 in Books
- Published on: 2003-05-07
- Original language: English
- Number of items: 1
- Dimensions: .73" h x 6.34" w x 9.06" l,
- Binding: Paperback
- 360 pages

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Editorial Review

Review

"Northouse's third edition of *Leadership: Theory and Practice* is one of the clearest presentations of the major theories and concepts of leadership available in print anywhere. It should be required reading for every leadership program."

(Dr. Thomas E. Matthews, Director)

"The third edition of *Leadership* by Northouse provides students with a powerful introduction to the strengths and limits of the social science strand of research in leadership. It provides application for undergraduates while for graduate students, it provides the context needed to plunge into reading research and developing research questions. At the same time, the book raises significant questions about the link between leadership and ethics and values."

(Roger Smitter, Ph.D., Director)

"Peter Northouse has produced a leadership textbook that is accessible to students, but solidly grounded in theory and research. He avoids the 'trap' of making leadership appear too easy or trite, keeping his book serious and scholarly, but still interesting and enjoyable to read. I would feel confident that a student assigned *Leadership: Theory and Practice* is getting a sound introduction to the field."

(Ronald E. Riggio, Ph.D.)

"I have used *Leadership: Theory and Practice* for the past four years as the primary text for an undergraduate leadership course that I teach. The comprehensive nature of the chapters, critiques, exercises, self-assessment instruments, and case studies make it very user-friendly for students and faculty."

(Lynn Hertrick Leavitt, Director)

"In his Third Edition, Northouse continues to update and enhance his leadership book. As a textbook for college students, the author provides an outstanding bridge between the research developments and the practical uses for leadership theory. His case study examples are contemporary, intriguing, and enticing to students and teachers who seek enhancement to their study of leadership."

(Christine D. Townsend, Professor)

"*Leadership, Theory and Practice* is very highly recommended -- whether for both academic study concerning leadership behavior and concrete, or for practical use by any aspiring or practicing leader in the business community today." (The Bookwatch)

From the Inside Flap

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--Roger Smitter, Ph.D., Director, Leadership, Ethics and Values Program, North Central College "Peter Northouse has produced a leadership textbook that is accessible to students, but solidly grounded in theory and research. He avoids the 'trap' of making leadership appear too easy or trite, keeping his book serious and scholarly, but still interesting and enjoyable to read. I would feel confident that a student assigned *Leadership: Theory and Practice* is getting a sound introduction to the field."

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--Christine D. Townsend, Professor, Leadership Education, Texas A&M University, College Station, Texas

About the Author

Peter G. Northouse, PhD, is Professor Emeritus of Communication in the School of Communication at Western Michigan University. In addition to publications in professional journals, he is the author of *Leadership: Theory and Practice* (now in its seventh edition) and *Introduction to Leadership: Concepts and Practice* (now in its third edition) and coauthor of *Health Communication: Strategies for Health Professionals* (now in its third edition). His scholarly and curricular interests include models of leadership, leadership assessment, ethical leadership, and leadership and group dynamics. For more than 30 years, he has taught courses in leadership, interpersonal communication, and organizational communication to both undergraduate and graduate students. Currently, he is a consultant and lecturer on trends in leadership research, leadership development, and leadership education. He holds a doctorate in speech communication from the University of Denver, and master's and bachelor's degrees in communication education from Michigan State University.

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